

## The Treat & Feed project



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### **TOPICS FOR DISCUSSION**

Who are we?
What is our "why"?
How do we evolve our strategy?
How to reach us





### SUSTAINABLE DEVELOPMENT GOAL 14

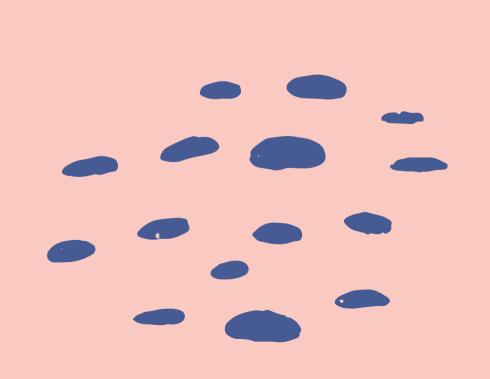
Conserve and sustainably use the oceans, seas and marine resources for sustainable development

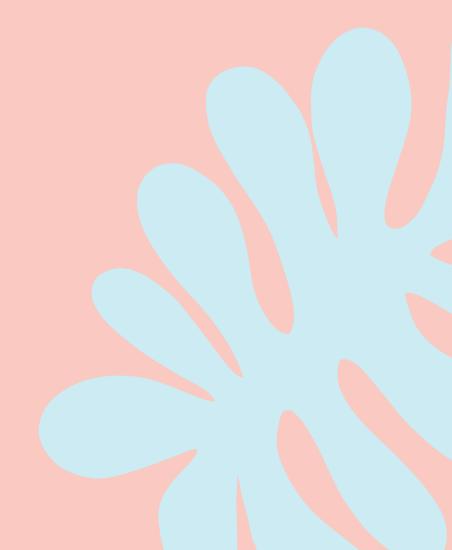
"Human well-being cannot be achieved without the protection and conservation of the Earth's ecosystem. To maintain the quality of life that the oceans have provided to humankind, while sustaining the integrity of their ecosystems, a change will be required in how humans view, manage and use oceans, seas and marine resources."

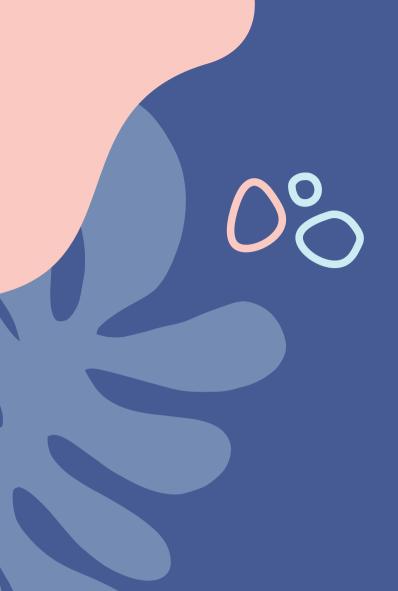
## Who are we?

### **ABOUT THE BLUE MIRROR**

We are a green start-up aiming to reduce the impact of plastic in our environnement and protect marine wildlife.







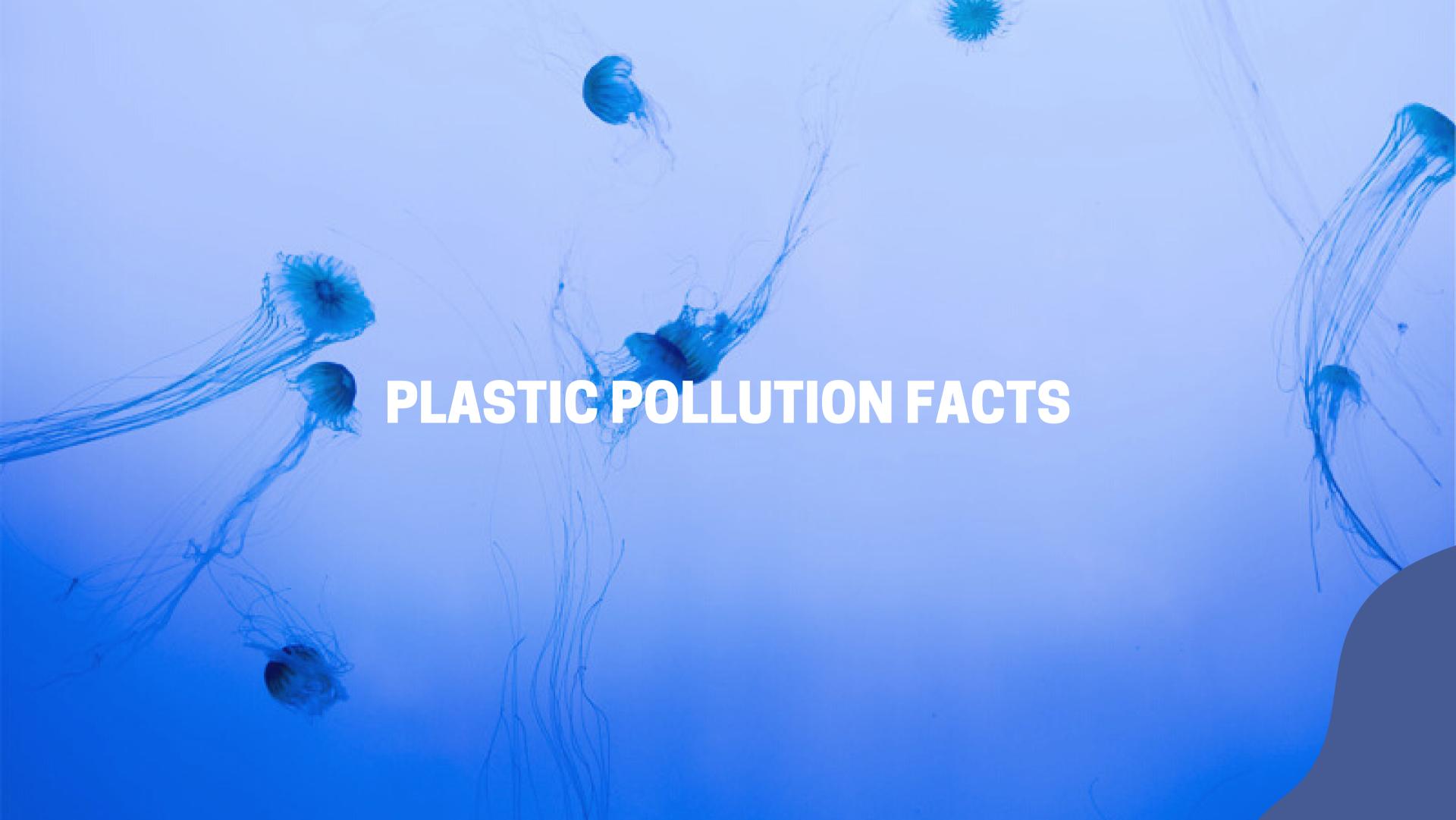
## What is our "why"?

TO CREATE A SUSTAINABLE PACKAGING THAT IS

BOTH HARMLESS & BENEFICAL TO MARINE

ANIMALS





9,523,855

TONS OF PLASTIC WASTE DUMPED IN OCEANS GLOBALLY THIS YEAR



## 5,000,000,000,000

The number of plastic particles currently floating in the oceans

## \$13 billion

The financial impact of plastic waste to marine ecosystems each year

50%

of the world's sea turtles have eaten plastic





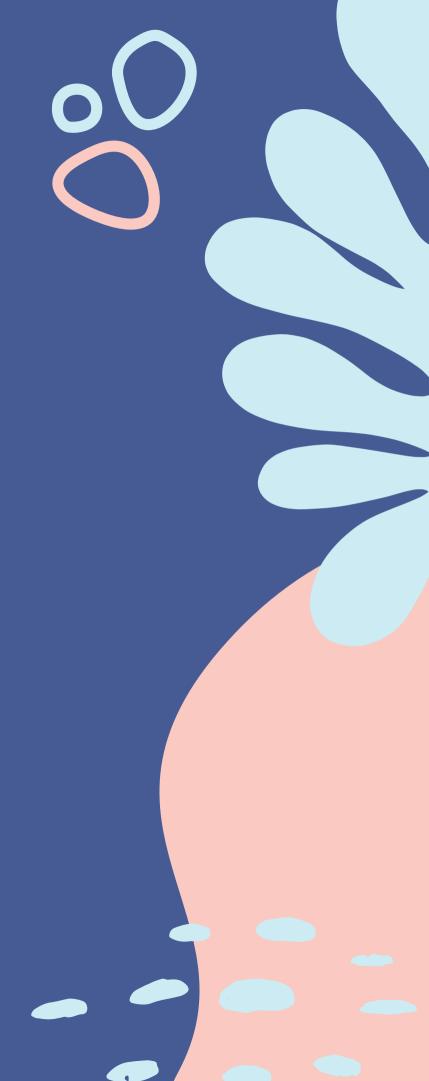


Number of massive patches of plastic debris in the oceans around the world

## Flagship Product

### BROWN ALGAE PACKAGING FOR COSMETIC PRODUCTS





## Expected positive impacts



**Growth of the market share** 

**More partnerships** 

**Protection of the sea animals** 

Strong agreement between the State and the organisation



A decline in Ocean's pollution

A decline in the use of plastic and oil for cosmetic packagings



## Major risks to avoid

#### **NEGATIVE EXTERNALITIES TO REDUCE**

The algae used is from an organic and responsible aquaculture

A less polluting industrial process to transform the algae

**Product nationally made: reduce greenhouse emission** 

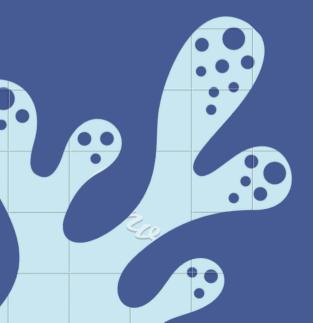


### CIRCULAR ECONOMY WITH A SYSTEM TO BUILD

Specific waste collection to implement

Work with governemental organizations

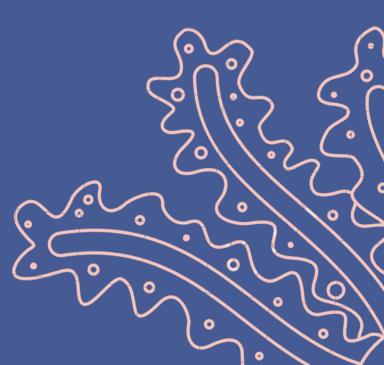




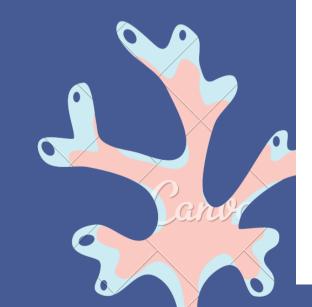
industrial process to transform the algae into biodegradable plastic

**Choose the right type of algae** 

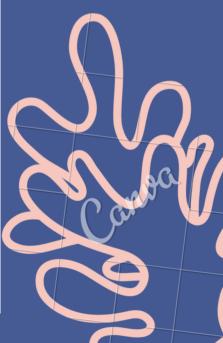
**Collaboration with scientists and industrialists** 



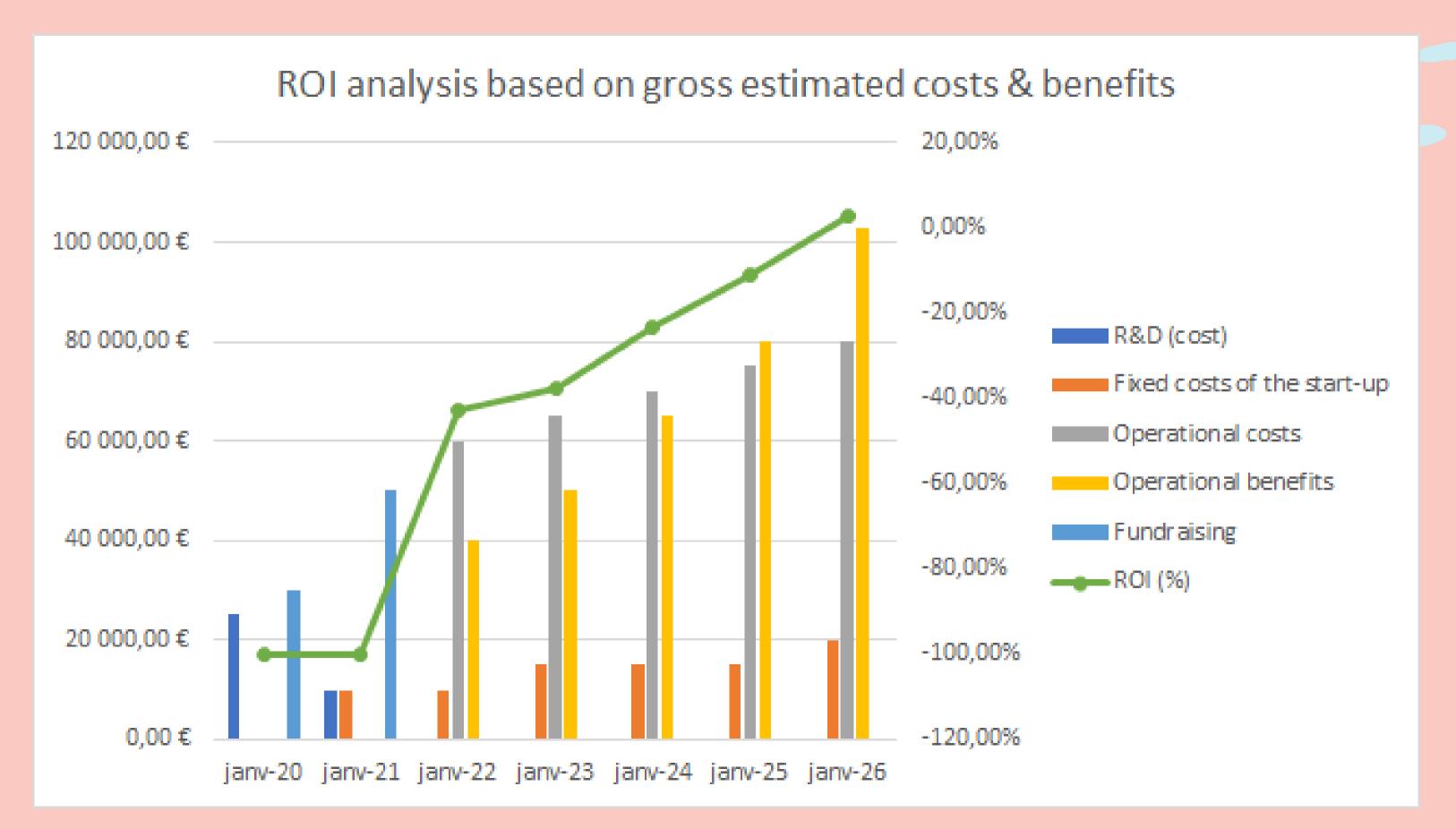
# Deployment strategy and major milestones



	Jan-Dec 2020	Jan-June 2021	July-Aug 2021	Sept-Dec 2021	Jan 2022	Feb-June 2022
Fundraising						
R&D						
Prototype, Test, Improvement						
Creation of the Start-up						
Key Partners (Packaging Producers & Recycling Bins Premises)						
Product Launch						
Users Feedback: - Feedback from the packaging users - Feedback thanks to qualitative and quantitative analysis of the sea						



## R0I analysis



### Partners chosen

### **WWF FRANCE**

WWF is the worldwide leading NGO fighting for environmental protection. As they took part in the French "Pacte national sur les emballages plastiques", we could use their voice to raise awareness about our project.

### L'ORÉAL

Part of the French "Pacte national sur les emballages plastiques", the French leader of beauty could be seduced by our product, and assume our first launch product as the official distributer.

### **FONDATION TARA OCEANS**

Tara Oceans is a global NGO which gathers scientists and committed leaders of companies. Relying on several laboratories, they already paved the road in terms of R&D for sustainable packaging. A crucial partner for us.

### LVMH

With a growing green mindset, LVMH is transforming its organization to promote sustainable global business. We could rely on LVMH for the scaling phase, after our first launch product.





## Meet the Team



ZINAT NGUYEN



**DOMINIQUE RAFIDINARIVO** 



**RANIA BAKHTI** 



**JULIETTE HADDOUF** 





## Talk to us!

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